

January 2010



Dear EWI Members:

Happy New Year!

2010....the beginning of a new year and a new decade provides our DC Chapter a grand opportunity to move forward. We are gaining new members and providing programs that are important for our personal and professional lives. We continue to give, network, and support one another. What a great organization! At this time for new beginnings, I would ask each of you to reflect on the following questions:

- What can you gain from and share with EWI in 2010?
- What challenges did you face in 2009 that EWI can help resolve?
- What do you want personally and professionally for the upcoming year?

Our Chapter has been amazing in the networking and support provided in 2009, and 2010 promises new ways of serving and benefitting from membership. For those of you who are not a member (yet), please come to one of our meetings. You will find an incredible group of people, great programs, and a multitude of ways to assist your own personal and professional goals.

The new decade is a chance to ensure that your dreams become a reality. Once you have a clear vision of what is possible, it can happen. We have a fantastic Gala on the horizon, new occasions to help others in need, new opportunities to sponsor all or part of our monthly meetings, and new times for engaging in friendship, sharing, and growth. I wish all of you a fantastic 2010 and leave you this quote:

Another fresh new year is here ...
 Another year to live!
 To banish worry, doubt, and fear,
 To love and laugh and give!
 This bright new year is given me
 To live each day with zest ...
 To daily grow and try to be
 My highest and my best!
 I have the opportunity
 Once more to right some wrongs,
 To pray for peace, to plant a tree,
 And sing more joyful songs!

~William Arthur Ward~

Jennifer Wild

2009-2010 President, EWI of Washington, DC

2009-2010 OFFICERS & DIRECTORS

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CONNECTIONS | CAREERS | COMMUNITY

**Chapter Business Meeting
and
Committee Workshop**

January 13, 2010

**ACLA
American Clinical Laboratories Association
1100 New York Avenue NW #725W
(enter on H Street)**

**6:00 pm Networking
6:30 pm Dinner by Mindy's Catering
7:15 pm Business Meeting
& Committee Workshop**

Parking: Garage at 12th & H Street, NW

Metro: Metro Center 12th & G Street, NW

COST: \$40.00 Members & Guests

*** RESERVATIONS REQUIRED ***

**Please RSVP to Debbie Williams by Friday, January 8th
phone: 202-457-0617
or e-mail: Deb@Wisdom-Williams.com**

****Cancellations made within 72 hours of the meeting date, those who do not RSVP or "no shows" will be charged the meeting fee. Members with outstanding meeting fees must bring their account current to attend future meetings. Prepayment of meeting fees is appreciated and welcomed.**

**Sponsor an upcoming meeting and promote your firm.
Please contact Program Director Patti Ripperger at 202-956-5204
or patricia_ripperger@fmc.com for more information.**

**Please remember to bring non-perishable food items
to support the Gethsemane United Methodist Church Food Pantry.**

Connections

Membership Postings

The following firm(s) has been approved for posting by the Chapter Board of Directors. Objections must be submitted in writing by the member firm Executive stating the nature of the objection. Any objections must be received within 10 days of this notice by Julia Kennedy, Membership Director at jkennedy@hstreetventures.com.

Jones Lang LaSalle
Major: Property Management, Minor: Management

Hamilton Crowne Plaza Hotel [Niranjan Singh]
Major: Hotel, Minor: Hospitality

Worksite Health and Safety Consultants
[Naomi Abrams]
Major: Business Service, Minor: Health & Safety Training

Carolyn Does Quickbooks [Cheree Warrick]
Major: Accounting; Minor: Bookkeeping Services

M2 Learning [Marie McCarty]
Major: Business Service – Management, Minor: Training

The Retina Group of Washington [Alysia Cronise]
Major: Institutions & Hospitals, Minor: Eye Medical Clinic

Goodman & Company [Sue Crow]
Major: Accounting, Minor: forensic, litigation, valuations

New York Life [Lori Arceo]

Major: Insurance, Minor: Life, Health, Disabilities,
Annuities
CB Richard Ellis [Anna Shaffer]
Major: Real Estate, Minor: Commercial Real Estate

Maryland State Treasurer's Office
[Mary Christine Jackman]
Major: Government, Minor: Municipal Government
Administration

Booz Allen Hamilton [Grace Evans]
Major: Business Services, General, Minor: Consultants

MSI [Catherine McLean]
Major: Data Processing/Computers,
Minor: Customized hardware/software

Graceworkz [Vincent Eades]
Major: Printing – Services and Supplies,
Minor: Printing Supplies

PricewaterhouseCoopers [Monica Oldham]
Major: Accounting, Minor: Auditing Services &
Consulting

Chapter News

Congratulations to our 2009 Award Winners!

*Firm of the Year – SunTrust
Hobson Award – Julia Kennedy
Kathryn Aiken Spirit Award – Paula Heichel*

Careers



2009-2010 Membership Advisor to EWI of Richmond

Julia A. Kennedy
Principal
H Street Ventures, LLC
(202) 289-1401
jkennedy@hstreetventures.com

Julia Kennedy is a 23-year veteran of commercial real estate investment and development and is a principal and co-founding member H Street Ventures LLC. She is an effective team leader on multiple development projects with a proven track record in business development and managing the development process. Strengths include coordinating and managing the development team, enhancing strong client/partner relationships, focusing on schedule deadlines, qualifying risk, thorough due diligence, and implementing budgets and schedules.

Julia began her career performing financial analyses, evaluating acquisition opportunities and preparing loan submission presentations for a mortgage brokerage firm. In the early 1990's she joined ORIX Real Estate Equities, Inc. in their asset management department and assumed property management responsibilities for a class A office building in Washington, D.C. In 1998, she was promoted into Development where she managed various development projects in all types of commercial real estate including office, industrial, and retail. In 2005, Julia co-founded H Street Ventures LLC and oversees the development management of three projects with over 800,000 square feet in New Jersey, Virginia, and Omaha, NE.

Julia received a Masters in Real Estate Development from the Real Estate Institute of Johns Hopkins University and earned her Bachelors degree from the University of New Hampshire at Keene State College. She is a member of the Johns Hopkins University Forum, DCBIA, and EWI Washington D.C. Chapter. She is a licensed real estate broker in Maryland and Virginia.

Julia joined EWI in 1996 with the firm ORIX Real Estate Equities, Inc. and quickly became part of the Chapter by serving on the board as co-Ways & Means Chair. In 2005, she started H Street Ventures and continued her membership with EWI. She has served on the board for nine years and was the Chapter President in 2007. In 2008 she was voted at LCAM to serve on the corporate nominating committee for the Eastern region and also served on the corporate Education and Professional Development committee. During 2009-2010, she will be serving a second term as the Washington, DC Chapter's Membership Director, will be a first year MA for the Richmond Chapter, and will participate on the corporate Expansion Committee. She sees all three of these roles as extensions of each other. They all result in one thing...growing EWI. She looks forward to meeting all of the Richmond Chapter and helping to grow EWI.

Julia is married to husband Hugh and has a six year old son, Quinn.

Community

The Business/Career/Development Programs of
EWI of Washington DC
Are made possible, in part, by the generous contributions of these member firms:



Corporate News

Save the Date! Professional Development Webinar

Join us for **Social Networking: Fostering
Connections | Careers | Community**

Through New Media

February 4, 2010. 7:00 p.m.
Register today! www.ewiconnect.com

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EWI Affiliate Partners – Exclusive Deals and Savings for EWI Members



Design Benefits

<http://www.designbenefitsonline.com/ewi/>

In a joint effort with EWI of Spokane member Design Benefits, EWI is offering a prescription assistance program available to all EWI members and their families. This program provides the highest standards of prescription assistance services for those who require maintenance medications but are unable to afford them.

This Prescription Assistance Program provides access to free or low cost prescription medicine for people who are uninsured or under-insured and who meet certain income guidelines. They might be employed full-time, employed part-time, or looking for work. They might be disabled, chronically ill, family caregivers, or in other personal circumstances.

The Design Benefit/MedPro professionals have a comprehensive understanding and database of Pharmaceutical Company Prescription Assistance Programs. This allows them to provide efficient services and a streamlined application process through an [online link](#) from the EWI Corporate Website and a customer service toll free number (1-888-292-4477).

While a prescription assistance program alone cannot solve all the problems facing the uninsured, it can help ease the financial burden. Your participation helps build a better quality of life for those that are struggling with basic living.



WOMEN ON THEIR WAY
AFFILIATE PARTNER
SAVE UP TO
20% OFF
RETAIL RATES!
+ your group
EARN \$10
for each
reservation!

Visit www.ewiconnect.com for complete details.



CALENDAR OF EVENTS

Meetings are held on the 2nd Wednesday of the month unless otherwise noted.

January 13, 2010

Chapter Business Meeting & Committee Workshop

ACLA Offices
Featuring Mindy's Catering

February 10, 2010

Susan Holt: Cooking Demonstration
CulinAerie School

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**Corporate Events
April 22-24, 2010**

Spring Conference
Hosted by
EWI of Memphis
Memphis, TN

September 23-25, 2010

63rd Leadership Conference & Annual Meeting
Kansas City, MO

Member Firms

- 24/7 Technologies
- A Thyme to Taste
- Alternate Perspectives, Inc.
- American Clinical Lab Association (ACLA)
- Austin-Weston Center
for Cosmetic Surgery
- Best Messenger
- Columbia Lighthouse for the Blind
- CQ-Roll Call Group
- FMC Corporation
- Goodyear Tire & Rubber Company
- Gray Loeffler, LLC
- H Street Ventures
- Karin's Custom Designs
- Metro Floors
- Mindy's Catering
- Monarch Title
- Music Express Worldwide Limousine
- Pepsi Bottling Group
- Price Modern
- SunTrust Bank
- Susan I. Wranik Associates
- TRAK Companies
- USAA
- Verizon
- Wells Fargo Advisors
- Wisdom & Williams
- York Flowers



CONNECTIONS | CAREERS | COMMUNITY

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